# Nova Scotia Teachers' Pension Plan Annual Report 2018





Teachers' Pension Plan Trustee Inc.

# 2018 Teachers' Pension Plan Annual Report

At a glance... As at December 31, 2018



## **Plan Funded Ratio**

The Nova Scotia Teachers' Pension Plan's (Plan or TPP) *funded ratio* decreased to 75.3 per cent from 78.4 per cent in 2017. A funded ratio of 100 per cent or more would mean that the Plan is fully funded.

## A look back ...

The chart below highlights the Plan's funded status over the past 20 years.





### **Investment Return**

The Plan achieved a positive *return on investments* of 0.42 per cent for the year ending December 31, 2018. The investment return is reported *gross of investment management fees*. The investment return *net of investment management fees* was 0.17 per cent. 2018 Teachers' Pension Plan Annual Report



\* For an explanation on the breakdown of Plan liabilities, in dollar amounts by each member group, see the Going Concern Actuarial Plan liabilities chart on page 3.

> \$205 million

Plan member and employer contributions paid to the Plan \$102.4 million in equal payments from both Plan members and employers

Paid out for retiree, survivor, and disability benefits

\$396 million

# Membership

As at December 31, 2018



\* Includes Plan members who have not contributed to the Plan in the past year and a half and have not retired or removed their funds from the Plan.

# The Plan had 0.954 active member for 1 retiree.

The Plan's number of retirees continued to grow. A low ratio of working-toretired members creates a greater impact on working members and employers to cover any shortfalls or investment losses. The chart below highlights the decline in the active membership ratio.



Average age Average age Average age Automatic functions Average pensionable earnings Average lifetime pension Average lifetime pension S29,401

Retirees

# Going Concern Actuarial Plan liabilities increased to \$6.556 billion

Retirees and survivors who began receiving their pension prior to August 1, 2006 account for the greatest portion of Plan *liabilities*. The chart below details the Plan *liabilities*, in dollar amounts<sup>\*</sup>, by each member group (as at December 31<sup>st</sup>).



There is no immediate risk that the Plan will be unable to meet its ongoing pension obligations; however, actions should be considered by the Plan sponsors to improve the long-term health of the Plan.

# Contents

## **Report to Members**

Message from the Trustee Chair	5
Teachers' Pension Plan Trustee Inc.	6
Plan Governance	7
NS Pension Services Corporation	8
The Plan's Financial Position	9

## Investment Management - Discussion & Analysis

Overview	11
The Asset Mix	12
2018 Investment Performance	13
2018 Economic and Key Events	15
Sustainable Investing and the TPPTI	18
2018 Investment Accomplishments	19
Looking Ahead to 2019	19
Audited Financial Statements	20

# Glossary

Italicized terms that appear in the Report to Members and Investment Management sections are defined in the Glossary.

# About the Teachers' Pension Plan

The Nova Scotia Teachers' Pension Plan (Plan or TPP) is one of the largest public sector pension plans in the Province. The Plan is a defined benefit registered pension plan that offers you a lifetime pension benefit when you retire. Your pension benefit is funded by contributions made by you and your employer, as well as investment income generated by the Plan's investment assets. This Annual Report details the Plan's investment performance and financial health at December 31, 2018.

65

All information presented in this document is premised on the Plan rules and criteria which currently exist under the Teachers' Pension Act and the Regulations made thereunder. This document explains in plain language the financial status of the Nova Scotia Teachers' Pension Plan. Plan members, beneficiaries, and others who wish to determine their legal rights and obligations under the Plan should refer to the Plan text. In the event of a discrepancy between the information provided in this document and the Plan text, the latter takes precedence.





# Message from the Trustee Chair John B. Carter, FCPA, FCA, ICD.D

On behalf of the Board of Teachers' Pension Plan Trustee Inc. (TPPTI), I am pleased to present the annual report of the Plan for the fiscal year ended December 31, 2018. This report provides you with details on the financial health of the Teachers' Pension Plan and a comprehensive review of its investment activities.

In 2018, equity markets were modestly positive in the first 3 quarters, but suffered a market collapse and the return of volatility in the fourth quarter. This created a challenging investment climate. The Plan's asset mix is intended to reduce risk during turbulent periods. The asset mix met this objective. The Plan achieved a one-year return of +0.42 per cent, gross of investment management fees (+0.17 per cent net of investment management fees). The Plan outperformed the policy benchmark of -0.03 per cent and underperformed the actuarial assumed rate of return of 6.05 per cent.

At December 31<sup>st</sup>, the Plan was 75.3 per cent funded on a going-concern basis. The deficit was \$1,617.6 million. The Plan had a ratio of 0.954 active Plan members to each pensioner. The Plan's funded position and its increasing maturity remain very significant concerns.

TPPTI focused on the impact of these economic and demographic challenges with the continued expansion of the real asset portfolio. Exploring new opportunities and identifying new partners led to the continued growth of the real estate, infrastructure and agriculture/timber portfolios. Our sustainable investment program also continued to evolve in 2018.

While there is no immediate risk that the Plan will be unable to meet its ongoing pension obligations, it is important to note that the Plan's financial position could further deteriorate going forward unless the Plan Sponsors take significant steps to address these challenges. I am pleased to advise that the Plan Sponsors and TPPTI have commenced a joint initiative, which includes the retention of an independent pension consultant, to identify meaningful changes in order to improve the long-term financial sustainability of the Plan and increase the retirement security of its members. The report of the independent pension consultant is anticipated to be completed later in 2019, and TPPTI will be encouraging the Plan Sponsors to effect Plan amendments based on the report's recommendations.

On behalf of TPPTI, it is an honour to recognize former Trustee director Janine Kerr for her hard work, professionalism and commitment to the Board and Plan. Further, I would like to welcome new Trustee director, Kyle Marryatt.

I also would like to thank the staff of Nova Scotia Pension Services Corporation for all of their efforts during the past year.

# Teachers' Pension Plan Trustee Inc.

# **Board of Directors**

(as at December 31, 2018)



John Carter, FCPA, FCA, ICD.D, Retired, Ernst and Young LLP The Chair is an Ex-Officio member on all committees Appointed: 2010



Charles Allain Executive Director Liability Management & Treasury Services, Department of Finance and Treasury Board Committee: Investment, Chair Appointed: 2016 Government Representative



Vicki Clark, CPA, CMA Retired Committee: Investment Audit and Actuarial, Chair Appointed: 2016 Government Representative



Steve Mahoney, CFA, FSA, CAIA, PRM Vice President, Institutional Sales Connor, Clark & Lunn Financial Group Committee: Investment Appointed: 2016 NSTU Representative



Phil Doucette Teacher Committee: Governance Appointed: 2017 NSTU Representative



Karen Gatien Associate Deputy Minister Department of Education and Early Childhood Development Committee: Governance, Chair Appointed: 2015 Government Representative



Bruce Osborne Executive Director Department of Fisheries and Aquaculture Committee: Audit and Actuarial Appointed: 2016 Government Representative



Allan Maclean Retired Committee: Investment Appointed: 2018 NSTU Representative



Kyle Marryatt Staff Officer, Member Services, NSTU Committee: • Audit and Actuarial • Governance Appointed: 2018 NSTU Representative

Teachers' Pension Plan Trustee Inc. (TPPTI) is comprised of nine directors. Four directors are appointed by the Nova Scotia Teachers Union (NSTU) and four directors are appointed by Nova Scotia's Minister of Finance and Treasury Board. The independent Chair of the TPPTI is mutually appointed by the NSTU and the Minister of Finance and Treasury Board. TPPTI directors have extensive experience in a wide range of disciplines required to oversee the Plan. The TPPTI Board meets five to six times a year.

Directors of the TPPTI oversee all aspects of the Plan through three committees. The TPPTI committees are:

Audit and Actuarial: Oversight of the Plan's auditors and actuaries. Conducts a detailed review of the audited financial statements and actuarial valuation reports. Reviews quarterly compliance reports.

#### Governance, Communications, and Member Services:

Ensures the Trustee's duties and responsibilities are clear and sets the goals for the Plan administrator.

#### Investment:

Reviews, monitors, and approves all investment management policies and investment decisions.

# Plan Governance

TPPTI is the Trustee of the Plan. TPPTI was established in 2006 under a Joint Trust Agreement (which was amended in 2014) among the NSTU, the Province of Nova Scotia (Province) and TPPTI. TPPTI ensures that the Plan is operated with strong controls and risk management practices, transparent reporting, and prudent management of the Plan's investment *assets*.

The Plan Sponsors are the NSTU and the Province. The Sponsors are advised by the Teachers' Pension Board (Board), which includes representation from the NSTU and the Province. The Board is responsible for setting contribution rates, Plan regulations and benefits, and the Plan's funding targets. The Board is also responsible for setting the Plan's actuarial assumptions.

#### The roles and responsibilities within the Plan's governance structure are highlighted below:

## Teachers' Pension Board \*

Sets the actuarial assumptions used to value Plan *liabilities* and advises the Plan Sponsors on:

- Plan regulations and benefits
- Employer and member contribution rates
- The Plan's funding targets
- \* Includes representatives from the NSTU and the Province.

# Teachers' Pension Plan Trustee Inc. (TPPTI) \*

- Fiduciary responsibility for the Plan and its investment assets
- Responsible for the Plan's overall operations and investment decisions
- Sets policy framework and strategic direction for the investment assets
  - \* Includes representatives from the NSTU and the Province.

## Nova Scotia Pension Services Corporation

- Manages the day-to-day operation of Plan investments and pension administration
- Provides Plan member, retiree, and employer services
- Jointly owned by TPPTI and Public Service Superannuation Plan Trustee Inc.
- \* See page 8 for more information

## The Board of Directors of Pension Services Corporation

- Oversight of Pension Services Corporation
- Sets strategic direction, approves operational budget, and makes key decisions
  - \* Includes directors from TPPTI and Public Service Superannuation Plan Trustee Inc.

# Nova Scotia Pension Services Corporation





Nova Scotia Pension Services Corporation's (Pension Corp.) client and employer services teams are responsible for providing pension services to Plan members, retirees, and employers. When a Plan member retires, Pension Corp. client and employer services teams manage pension payments and provide assistance throughout the retirement process. Pension Corp. also assists Plan members with support in making informed retirement decisions.

## **Client Services -** 2018 Results

89% Percentage of calls were answered in less than 20 seconds 24,734 The number of calls that were answered by Client Services 10 Pre-Retirement seminars were held across the province

# My Retirement Plan website usage - https://nspensions.hroffice.com

6,460 The number of times the Pension Projection tool was used

**1,618** The number of times the Pension Profile tool was used **3,765** The number of times the Annual Statement tool was used


# Visit us online:

www.novascotiapension.ca www.nstpp.ca

# Follow us on Twitter:



# The Plan's Financial Position

# **Plan Liabilities**

(as at December 31, 2018)

Plan *liabilities* were calculated to be \$6.556 billion. The calculation of Plan *liabilities* is derived by using several key assumptions. The most impactful assumption is the *discount rate* which is a forecast of the long-term *rate of return* from investment *assets*.

For the 2018 valuation, the *discount rate* has been set at 6.05 per cent, which includes a provision for adverse deviation. The *discount rate* used for the 2018 valuation was the same as that used for the 2017 valuation.

All other assumptions also remained constant.

## **Plan Assets**

(as at December 31, 2018)

Plan *assets* were \$4.938 billion and the Plan's *funded ratio* was 75.3 per cent. The Plan *funded ratio* is the ratio of Plan *assets* to Plan *liabilities*. The *funded ratio* decreased by 3.1 per cent from 78.4 per cent in 2017.

The decrease in *funded ratio* was the result of three main factors:

- 1. Contributions received by the Plan were substantially less than the value of benefits paid out to retirees and survivors.
- 2. Plan *liabilities* continued to increase.
- 3. Flat investment returns in 2018 did not offset the losses incurred under numbers 1 and 2.

The Plan is not at risk of being unable to meet its pension obligations over the short term; however, with a funding deficit of \$1.618 billion, the Plan remains significantly under-funded.



\$6.556

Liabilities

billion

\$4.938

Net Assets available

for Benefits

billion

Detailed information on the Plan's investment performance is in the Investment Management Discussion and Analysis section of this Annual Report on page 10.

You can learn more about the financial position of the Plan by referring to the audited financial statements for the year ended December 31, 2018 located on page 17 of this Annual Report or on our website: www.nstpp.ca

You can also refer to the Actuarial Valuation Report as at December 31, 2018, which is available on our website: www.nstpp.ca

# Investment Management Discussion and Analysis

This section includes information on the TPP Fund and the factors that influenced its 2018 investment performance.

# **Overview**

#### The Goal

The primary goal of the Teachers' Pension Fund (Fund) is to invest Plan *assets* in a manner that maximizes investment returns, within an acceptable level of risk, to enable the Plan to meet its long-term funding requirements.

#### The SIP&G

The investment of Plan *assets* is guided by the Fund's Statement of Investment Policies & Goals (SIP&G) as written by Teachers' Pension Plan Trustee Inc. The SIP&G sets out the parameters within which investments may be made.

These parameters include permissible investments and the policy *asset mix*. The investment beliefs, also found within the SIP&G, state the general principles upon which the investments are made.



## The Asset Mix

Throughout 2018, positioning of the Fund's *asset* classes continued to be maintained close to *benchmark* due to the uncertainty of the global economy and financial markets. Global economies continued to lose momentum on the backdrop of financial market sentiment, trade policy uncertainty and concerns about China's outlook. Central banks continued tightening monetary policy by raising interest rates and reversing or stopping their previous quantitative easing policies.



## **2018 Investment Performance**

In 2018, the Fund achieved a one year return of +0.42 per cent, gross of investment management fees (0.17 per cent net of investment management fees). The Fund outperformed the policy benchmark of -0.03 per cent by 20 basis points, and underperformed the actuarial assumed rate of return of 6.05 per cent.

The US began 2018 with strong economic data that continued throughout most of the year. There were, however, numerous geopolitical risks as trade tensions between the US and its trading partners dominated the news cycle throughout the year. In the fourth quarter, US-China trade tensions, weak earnings guidance from major technology firms, concerns over monetary policy tightening, and the beginning of what became the longest partial government shutdown in US history hampered investor optimism. The S&P 500 index closed 2018 with a decline of -4.38 per cent.

Canadian *equities*, as measured by the S&P TSX Composite index declined -8.89 per cent in 2018. Canadian economic momentum slowed in 2018 despite the updated NAFTA agreement removing a major risk from the market. Canadian markets were led lower as energy and materials prices declined sharply in the second half of 2018.

International *equities*, as measured by the *MSCI* EAFE index, retreated -10.99 per cent in 2018. Concerns over rising US interest rates, trade tariffs, slower Chinese growth and Brexit turmoil in the UK continue to form a challenging environment for higher risk *assets*.

Emerging Market *equities*, as measured by the *MSCI EM* index declined -10.08 per cent. Similar to developed markets, concerns over global growth and the US-China trade dispute made it a difficult environment for risk *assets*. Mexico was among the weakest markets as concerns rose over the incoming government's policies and the implications for investments.

US fixed income delivered modestly negative results with the Bloomberg Barclays US Credit index declining -2.11 per cent. Comments from Fed Chair Jerome Powell indicated a slightly more dovish shift, although the Fed did implement the fourth rate increase of the year in December. After reaching 5 year highs of +3.26 per cent at the beginning of the fourth quarter, 10-year US treasury yields declined to -2.68 per cent by the end of the year. Corporate bonds had a challenging quarter and underperformed government bonds as the deterioration in demand for risk *assets* led to broad-based underperformance across investment grade and high-yield credit sectors.

#### **Investment Return**



## 2018 Investment Performance continued...

Canadian fixed income delivered small positive results with the FTSE Russell Canada Universe Bond index returning +1.41 per cent. Bond investors faced more *volatility* as the shifting "risk on/ risk off" narrative resulted in significant intra-period moves. The Bank of Canada raised interest rates three times in 2018 to 1.75 per cent. The Bank of Canada Governor indicated the pace of hikes in Canada will remain data dependent.

Fund performance in 2018 was greatly impacted by the events of the fourth quarter. The *MSCI* All Country World Index fell by -12.5 percent, one of the largest quarterly declines since the global credit crisis of 2007/2008. Fund performance in 2008 led to the decision to diversify *assets* and reduce *equity* exposure by diversifying into alternative *assets* such as absolute return strategies and real *assets*. The rationale was to dampen some of the *volatility* of *equities* and to protect the Fund during periods of extreme *equity volatility*, as recently experienced.

Active performance of the Fund was generally flat as the year ended with increasingly volatile markets. Strong active performance from the Fund's International *equity* managers, as well as positive *Real Asset portfolio* relative performance, was offset by weak hedge funds' relative performance versus their *benchmark*. The Fund's overall performance, on a net basis, outperformed the *benchmark* by 20 basis points.

# 2018 Economic Review and Outlook

#### Global

The global economic expansion continued into 2018 at a similar pace to 2017. Financial conditions in advanced economies tightened throughout 2018. Central banks however took a more cautious approach by the end of the year as slower growth expectations and global trade uncertainty led to significant financial market *volatility* in the fourth quarter.

Global growth for 2018 is estimated at 3.7 per cent<sup>1</sup>, unchanged from October 2018's World Economic Outlook published by the *International Monetary Fund*, despite the weaker performance of economies in Europe and Asia. The global economy is projected to grow at 3.5 per cent in 2019 and 3.6 per cent in 2020, 0.2 and 0.1 percentage point below last October's projections.<sup>2</sup>

Global output growth in 2018 is estimated to have been **3.7**%.

#### **North America**

The Canadian economy performed generally as expected in 2018 with estimated annual growth of 2.1 per cent.<sup>3</sup> This marks a sharp slowdown from the prior year's 3.0 per cent growth as the benefits of the oil price recovery, supportive financial conditions and the enhanced child benefit payments fade in 2018.<sup>4</sup> After raising rates by 75 basis points in 2018, the Bank of Canada has become more cautious as it tries to navigate the impact of lower oil prices and tighter financial conditions on the economy. Growth is expected to slow further in Canada and is estimated to be 1.9 per cent for 2019 and 2020.<sup>5</sup> Depressed oil prices, mandatory crude output cuts in Alberta, slower US and global growth will be headwinds to Canadian growth in the coming years. Due to the weakness in oil prices, business spending is expected to decline below two per cent from 2018 estimates of five per cent. Despite slower growth, the economy should expand enough to keep the jobless rate around its four-decade low of 5.6 per cent.<sup>6</sup>

The US economy surprised modestly to the upside in 2018 with businesses responding to tax cuts and deregulation. US *GDP* growth for 2018 is estimated to have advanced 2.9 per cent, the fastest pace since 2005. The US labour market touched a 49-year low in unemployment at 3.7 per cent before edging up to 3.9 per cent on stronger labour force participation. The US economy created 2.6 million jobs in 2018, topping the 2.2 million created in 2017.

The strong growth that was seen in the US economy for 2018 is unlikely to be repeated in 2019. The lift from tax cuts and new federal spending will fade in 2019. Tighter monetary policy, political instability and trade uncertainty will be a headwind for the US economy going forward. The *International Monetary Fund* estimates that US *GDP* growth will slow to 2.5 per cent in 2019 and decrease further to 1.8 per cent in 2020.

The Canadian economy performed generally as expected in 2018 with estimated annual growth of **2.1**%.

- <sup>1</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 8, Table 1
- <sup>2</sup> World Economic Outlook, Update, January 2019; International Monetary Fund;
- <sup>3</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 8, Table 1
- <sup>4</sup> North American Outlook; BMO Capital Markets, January 4, 2019
- <sup>5</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 8, Table 1
- <sup>6</sup> North American Outlook; BMO Capital Markets, January 4, 2019

#### **Developed International**

Growth in the Euro Area slowed notably in 2018 to an estimated 1.8 per cent.<sup>7</sup> European exports have declined as a result of the euro strengthening earlier in the year which slowed external demand. The European labour market has improved through 2018, with the unemployment rate declining to 7.9 per cent from 8.6 per cent at the beginning of the year.<sup>8</sup> The European Central Bank has stopped adding to its balance sheet but is expected to maintain its current interest rate policy well into 2019.

Growth in the Euro Area slowed notably in 2018 to an estimated **1.8**%.

Euro Area growth is set to moderate to 1.6 per cent in 2019 and 1.7 per cent in 2020. Soft private consumption and weaker industrial production due to revised auto emissions in Germany, weak domestic demand, higher borrowing costs in Italy and negative impacts from protests and industrial action in France all set the stage for slower Euro Area growth in 2019.

Economic growth in the United Kingdom improved throughout 2018 despite the risk of a "no deal" exit from the European Union. *GDP* growth accelerated during the year and is estimated to be 1.4% for the year 2018.<sup>9</sup> The labour market in the UK has been a bright spot with unemployment declining 0.3 per cent to 4.0 per cent in 2018 along with accelerating wage growth.<sup>10</sup> Substantial uncertainty remains around the UK baseline growth projections of 1.5 per cent for 2019 and 1.6 per cent for 2020. Negative impacts from the prolonged Brexit negotiations and positive impacts from fiscal stimulus announced in the 2019 budget somewhat offset, but leave substantial risk to the outlook.<sup>11</sup>

Japanese growth slowed to an estimated 0.9 per cent in 2018, with contractions in the first and third quarters due to bad weather and natural disasters.<sup>12</sup> The labour market in Japan has been particularly robust with unemployment at 2.4 per cent and the participation rate above 79 per cent. The strong employment is however offset by weak labour productivity that is detracting from growth output. The Bank of Japan maintained its accommodative stance during 2018, keeping long-term rates near zero per cent and now holds approximately 40 per cent of government debt.<sup>13</sup>

Japan's economy is set to grow by 1.1 per cent in 2019 and moderate to 0.5 per cent growth in 2020.<sup>14</sup> Japanese growth is expected to benefit from additional fiscal support in 2019. The measures to mitigate the effects of a planned consumption tax rate increase in October 2019 are expected to detract from growth near the end of 2019 and into 2020.<sup>15</sup>

Japanese growth slowed in 2018 to **0.9**%.

- <sup>7</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 8, Table 1
- <sup>8</sup> Bloomberg LP, Economic Forecasts

<sup>&</sup>lt;sup>9</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 8, Table 1

<sup>&</sup>lt;sup>10</sup> Bloomberg LP& https://www.schroders.com/en/uk/private-investor/insights/markets/quarterly-markets-review---q4-2018/

<sup>&</sup>lt;sup>11</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 4

<sup>&</sup>lt;sup>12</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 8, Table 1

<sup>&</sup>lt;sup>13</sup> Global Economic Prospects; January 2019; World Bank Group; Chapter 1, Page 14

<sup>&</sup>lt;sup>14</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 8, Table 1

<sup>&</sup>lt;sup>15</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 4

### **Emerging Markets**

Emerging Market growth decelerated slightly to an estimated 4.6 per cent in 2018 from 4.7 per cent in 2017. Lower commodity prices and slowing global demand were headwinds for Emerging Market growth. The strong US dollar in 2018 also weighed on Emerging Markets and countries with large US dollar denominated debt, such as Argentina and Turkey, were affected by currency crises in 2018.<sup>16</sup>

Growth rates in emerging and developing economies are expected to slow to 4.5 per cent in 2019 before improving to 4.9 per cent for 2020.<sup>17</sup> Despite fiscal stimulus to offset some of the impact of higher US tariffs, China's economy will slow from needed financial regulatory tightening and trade tensions with the US. India's economy is expected to benefit from lower oil prices and slower monetary tightening as inflationary pressures ease. In Latin America, Mexico's growth prospects for 2019-2020 reflect lower private investment as the new government's policies weaken investor confidence.<sup>18</sup> On-going trade tensions between the US and much of the developed and developing world pose one of the greatest risks for global growth in 2019.

Emerging Market growth decelerated slightly to an estimated 4.6%.

<sup>16</sup> https://www.glc-amgroup.com/news-insights/market-reviews/2018-market-year-in-review.html

<sup>17</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 8, Table 1

<sup>18</sup> World Economic Outlook, Update, January 2019; International Monetary Fund; Page 6

# Sustainable Investing and the TPPTI

Sustainable investing and climate risk have been a growing focus for the TPPTI over the past 5 years. Sustainable investing is an investment approach that, in addition to achieving targeted investment returns, gives consideration to long term investing and environmental, social and corporate governance factors.

In 2015 a Sustainable Investment Policy was approved, an annual Sustainable Investment Report became a reoccurring item on the Trustee's agenda, and in 2016 the TPPTI's Statement on Climate Change was posted to the website at: www.nstpp.ca/teachers/about/investments/investment-policies

The Trustee's focus on sustainable investing has continued to evolve. More recently, this has included development of an engagement strategy to influence corporate management on issues of climate risk and financial disclosures; creation of sustainable strategies within the Fund's direct real estate portfolio, expansion of investments in renewable energy, and identification of like-minded partners to help develop the sustainable investment approach. Sustainable investing is an investment approach that, in addition to achieving targeted investment returns, gives consideration to long term investing and environmental, social and corporate governance factors.





# **Investment Management - Discussion and Analysis**

#### 2018 Significant Investment Accomplishments

Equity markets were modestly positive in the first 3 quarters of 2018, but suffered a market collapse and the return of *volatility* in the fourth quarter. Overall, 2018 presented a challenging investment climate. TPPTI spent time focusing on individual investment strategies to enhance future Fund performance.

Expansion of the *real asset portfolio* continued in 2018. Exploring new opportunities and identifying new partners led to the continued growth of the real estate, infrastructure and agriculture/timber portfolios.

The sustainable investment program continued to evolve. Building upon past initiatives within the real estate portfolio, energy audits, green capital projects and emissions tracking were advanced. Active corporate engagement to promote the importance of climate-related financial disclosures as a means to improving financial and risk analysis and capital allocation developed throughout the year.

#### Looking Ahead to 2019

With public and private *assets* at rich valuations, finding opportunities that produce returns required by the Fund to meet the *actuarial rate of return* will be a priority. Reviewing the implementation of investment strategies within the Fund to ensure the greatest flexibility in decision making and to provide opportunities for adding value will aid in this effort.

TPPTI will continue to focus on various facets of risk. Enhancing exposure reporting to ensure *assets* are well diversified as well as refining risk reporting will be a focus. In addition to refining the corporate engagement program, identifying various means to monitor and enhance the resiliency of the *real asset portfolio* will be important as the impact of climate change increases risk.

In the coming year, TPPTI will turn its attention to preparations for an *asset liability study* to be completed in late 2019 or 2020. In addition to verifying the *asset mix* changes that were completed over the past ten years, consideration will also be given to additional means for enhancing return and reducing risk.



# Financial Statements of TEACHERS' PENSION PLAN Year ended December 31, 2018



KPMG LLP Purdy's Wharf Tower 1 1959 Upper Water Street, Suite 1500 Halifax NS B3J 3N2 Telephone 902-492-6000 Fax 902-492-1307 www.kpmg.ca

# INDEPENDENT AUDITORS' REPORT

To the Teachers' Pension Plan Trustee Inc.

#### Opinion

We have audited the financial statements of Teachers' Pension Plan (the "Entity"), which comprise:

- the statement of financial position as at December 31, 2018;
- the statement of changes net assets available for benefits for the year then ended;
- the statement of changes in pension obligation for the year then ended;
- the statement of changes in deficit for the year then ended;
- and notes, comprising a summary of significant accounting policies and other explanatory information

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2018, and the changes in net assets available for benefits, changes in pension obligation and changes in deficit for the year then ended in accordance with Canadian accounting standards for pension plans.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information

Management is responsible for the other information. Other information comprises:

the information, other than the financial statements and the auditors' report thereon, included in a document entitled "Annual Report"

KPMG LLP is a Canadian limited liability partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. KPMG Canada provides services to KPMG LLP.



Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit and remain alert for indications that the other information appears to be materially misstated.

We obtained the information, other than the financial statements and the auditors' report thereon, included in the Annual Report as at the date of this auditors' report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in the auditors' report.

We have nothing to report in this regard.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for pension plans, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.



#### We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represents the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants April 23, 2019 Halifax, Canada

**Financial Statements of** 

# **TEACHERS' PENSION PLAN**

Year ended December 31, 2018

# Contents

# **Financial Statements**

Statement of Financial Position	25
Statement of Change in Net Assets Available for Benefits	26
Statement of Change in Pension Obligations and Changes in Deficit	27
Notes to Financial Statements	28

# **Statement of Financial Position**

December 31, 2018, with comparative information for 2017		2018		2017
(in thousands of dollars)				
Net assets available for benefits				
Assets				
Cash	\$	33,703	\$	41,743
Contributions receivable:				
Employers'		8,838		7,751
Employees'		3,709		4,047
Due from administrator (note 12)		-		1,351
Receivable from repurchase agreements		61,734		-
Receivable from pending trades		10,034		14,166
Accounts receivable		2,651		1,686
Accrued investment income		12,708		11,375
Investments (note 5)		4,927,462		5,052,468
Total Assets		5,060,839		5,134,587
Liabilities				
Due to administrator (note 12)		404		-
Payable for pending trades		50,795		18,000
Payable for repurchase agreements		1,190		-
Accounts payable and accrued liabilities		3,446		3,868
Investment-related liabilities (note 5)		67,117		1,610
Total Liabilities		122,952		23,478
Net assets available for benefits	\$	4,937,887	\$	5,111,109
Accrued pension obligation and deficit				
Accrued pension obligation (note 7)	\$	6,555,529	\$	6,517,343
Deficit (note 7)	Ŧ	(1,617,642)	Ŧ	(1,406,234)
Commitments (note 8)		(-,,=)		(.,
Accrued pension obligation and deficit	\$	4,937,887	\$	5,111,109

The accompanying notes are an integral part of these financial statements.

On behalf of the Board:

An B Barl

John B. Carter Chair

Kprent Batien

Karen M. Gatien Director

Mdy

Kyle Marryatt Director

Year ended December 31, 2018, with comparative information for	r 2017	2018	2017
(in thousands of dollars)	1 2017	2010	2017
Increase in assets			
Contributions (note 4)	\$	221,007	\$ 211,277
Transfers from other pension plans		3,275	2,373
Investment activities (note 5)		157,119	139,963
Change in market value of investments (note 5)		-	272,816
Total increase in assets		381,401	626,429
Decrease in assets			
Benefits paid (note 9)		398,697	392,517
Transfers to other pension plans		2,034	1,382
Administrative expenses (note 10)		21,559	21,657
Change in market value of investments (note 5)		132,333	-
Total decrease in assets		554,623	415,556
(Decrease) increase in net assets available for benefits		(173,222)	 210,873
Net assets available for benefits, beginning of year		5,111,109	4,900,236
Net assets available for benefits, end of year	\$	4,937,887	\$ 5,111,109

# Statement of Changes in Net Assets Available for Benefits

The accompanying notes are an integral part of these financial statements.

# Statement of Changes in Pension Obligation

Year ended December 31, 2018, with comparative information for 2	2017	2018	2017
(in thousands of dollars)			
Accrued pension obligation, beginning of year	\$	6,517,343	\$ 6,309,580
Increase in accrued pension benefits:			
Interest on accrued pension obligation		394,299	388,039
Benefits accrued		126,559	116,023
Changes in actuarial assumptions (note 7)		-	77,362
Net experience gains (note 7)		-	20,238
		520,858	601,662
Decrease in accrued pension benefits:			
Benefits paid and transfers to other pension plans		400,731	393,899
Net experience losses (note 7)		81,941	-
		482,672	 393,899
Net increase in accrued pension benefits		38,186	207,763
Accrued pension obligation, end of year	\$	6,555,529	\$ 6,517,343

# Statement of Changes in Deficit

Year ended December 31, 2018, with comparative information for 2	2017	2018	2017
(in thousands of dollars)			
Deficit, beginning of year	\$	1,406,234	\$ 1,409,344
Decrease (increase) in net assets available for benefits		173,222	(210,873)
Net increase in accrued pension obligation		38,186	207,763
Deficit, end of year	\$	1,617,642	\$ 1,406,234

See accompanying notes to financial statements.

# **Notes to Financial Statements**

Year ended December 31, 2018 (in thousands of dollars)



# Authority and description of Plan

The following description of the Teachers' Pension Plan (the "Plan") is a summary only. For more complete information, reference should be made to the Plan legislative documents and agreements.

## General

The Plan is governed by the Teachers' Pension Act (the "Act") as part of the Acts of Nova Scotia. It is a contributory defined benefit pension plan covering public school and community college teachers and is co-sponsored by the Province of Nova Scotia (the "Province") and the Nova Scotia Teachers' Union (the "Union"). The Act established the Nova Scotia Teachers' Pension Fund (the "Fund") for the purpose of crediting employer and employee contributions, investment earnings and meeting the Plan's obligations.

The detailed provisions of the Plan, including pension eligibility criteria and benefit formulas, are contained in the Act and in the Regulations made under the Act.

As part of the June 22, 2005 Agreement between the Province and the Union, the Province and the Union agreed to joint and equal participation in the governance of the Plan including the sharing of any actuarial surpluses or deficits between the Province and the beneficiaries of the Plan upon the transfer of the Plan to a newly formed trustee entity. Teachers' Pension Plan Trustee Inc. (the "TPPTI") was incorporated to act as trustee of the Fund and on April 1, 2006, the TPPTI became the trustee of the Fund. The 2005 Agreement was rescinded and replaced with a new agreement on July 2, 2014. However, there were no changes to the governance of the Plan or the sharing of actuarial surpluses or deficits.

The TPPTI is responsible for the administration of the Plan and the investment management of the Fund assets. The investment of the Fund assets is guided by the Fund's Statement of Investment Policies & Goals (the "SIP&G") as written by the TPPTI. The SIP&G sets out the parameters within which the investments are made. These parameters include permissible investments and the policy asset mix. The Investment Beliefs, also found within the SIP&G, state the general principles upon which the investments are made.

## Funding

Plan benefits are funded by contributions and investment earnings. Contributions are made by active members of the Plan and are matched by either the Province or participating employers. The determination of the value of the benefits and required contributions is made on the basis of periodic actuarial valuations (note 7).

In accordance with the Plan regulations, employers and employees are required to contribute 11.3% of salary up to the Year's Maximum Pensionable Earnings (the "YMPE") per the Canada Pension Plan (the "CPP") and 12.9% of salary above the YMPE.

# Authority and description of Plan (continued)

## **Retirement benefits**

The pension benefit consists of two components. The lifetime pension, for every year of pensionable service, is 1.3% times the 5-year highest average salary at retirement (the "HAS-5") up to the average YMPE, plus 2.0% times the portion of the HAS-5 in excess of the average YMPE (if applicable). The bridge benefit, for every year of pensionable service, is 0.7% times the lesser of (i) the HAS-5, and (ii) the average YMPE. The lifetime pension is payable for life, while the bridge benefit is payable until age 65, at which point it ceases as a result of integration with the CPP.

Plan members are eligible for a pension upon reaching any of the following criteria

- 35 years of service;
- age 50 with 30 years of service (reduced pension);
- age 55 with an age plus service factor of 85 "Rule of 85";
- age 55 with two years of service (reduced pension);
- age 60 with 10 years of service;
- age 65 with two years of service.

## Indexing

For pensions with an effective date before August 1, 2006, the rate is equal to the increase in the 12-month average Consumer Price Index ("CPI") for Canada, less 1%, to a maximum of 6%.

Indexing in a given year for pensions with an effective date on or after August 1, 2006, as well as those of existing pensioners who opted for the new indexing arrangement, depends on the funding level of the Plan. If the funding level as at December 31 of the preceding fiscal year is less than 90%, no indexing will be provided. At a funding level of between 90% and 100%, indexing may be granted at 50% of the increase in the 12-month average CPI up to a maximum of 6%, at the discretion of the Board of Trustees.

If the funding level is greater than 100%, indexing will be provided at 100% of the increase in the 12-month average CPI up to a maximum of 6%, to the extent that it does not reduce the funding level to below 100%; however, pensions will be increased by at least 50% of the increase in the 12-month average CPI up to a maximum of 6%. For the purposes of the valuation, it was assumed that indexing would not be paid in years in which it is discretionary.

## **Disability Benefits**

Prior to August 1, 2014, active members who became mentally or physically disabled were entitled to apply for a disability pension from the Plan. Effective August 1, 2014, however, disability coverage was moved to the union's long-term disability insurance plan, and the ability to apply for a disability pension from the Plan was discontinued except in very limited circumstances.

# Authority and description of Plan (continued)

## **Death Benefits**

Upon the death of a vested member, the surviving spouse is entitled to receive 60% of the vested member's pension benefit payable for life, or a higher percentage if the member elected an optional form of pension. Eligible children are entitled to receive 10% of the vested member's pension benefit, payable until age 18 (or 25 while still in school).

## **Termination Benefits**

Upon termination of employment, a vested member may choose to defer their pension until they satisfy one of the above eligibility criteria, or they may remove their funds from the Plan in the form of a commuted value (or refund of contributions, for service prior to January 1, 1988).

## Refunds

The benefit payable upon termination or death of a non-vested member, or upon death prior to retirement of a vested member with no eligible survivors, is a lump sum refund of the member's contributions with interest.



# **Basis of Preparation**

### a. Basis of presentation

These financial statements are prepared in Canadian dollars, which is the Plan's functional currency in accordance with the accounting standards for pension plans in Part IV of the Canadian Institute of the Chartered Professional Accountants (CPA) Canada Handbook (Section 4600). Section 4600 provides specific accounting guidance on investments and pension obligations. For accounting policies that do not relate to either investments or pension obligations, the Plan must consistently comply with either International Financial Reporting Standards ("IFRS") in Part I or Accounting Standards for Private Enterprises in Part II of the CPA Canada Handbook. The Plan has elected to comply on a consistent basis with IFRS in Part I of the CPA Canada Handbook. To the extent that IFRS in Part I is inconsistent with Section 4600, Section 4600 takes precedence.

Consistent with Section 4600, investment assets and liabilities are presented on a non-consolidated basis even when the investment is in an entity over which the Plan has effective control. Earnings of such entities are recognized as income as earned and as dividends are declared. The Plan's total investment income includes valuation adjustments required to bring the investments to their fair value.

These financial statements are prepared on a going concern basis and present the aggregate financial position of the Plan as a separate reporting entity.

These financial statements were authorized for issue by the Board of Trustees of the Teachers' Pension Plan Trustee Inc. on April 23, 2019.

## b. Basis of measurement

The financial statements have been prepared on the historical cost basis except for financial instruments which are measured at fair value through the statement of changes in net assets available for benefits and derivative financial instruments which are measured at fair value. Units of subsidiaries held are measured at the fair value of the underlying assets and liabilities.

## c. Use of estimates and judgments

The preparation of the financial statements in conformity with Section 4600 and IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities at the date of the statement of financial position, the reported amounts of changes in net assets available for benefits and accrued pension benefits during the year. Actual results may differ from those estimates. Significant estimates included in the financial statements relate to the valuation of real estate, infrastructure, agriculture & timber, and the determination of the accrued pension obligation.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future years affected.



# Significant accounting policies

## a. Investment transactions, income recognition and transaction costs

#### i. Investment transactions:

Investment transactions are accounted for on a trade date basis.

#### ii. Income recognition:

Income from investments is recorded on an accrual basis and includes interest, dividends and gains and losses that have been realized on disposal of investments and the unrealized appreciation and depreciation in the fair value of investments.

#### iii. Transaction costs:

Brokers' commissions and other transaction costs are recorded in the statement of changes in net assets available for benefits when incurred.

## b. Foreign currency translation

Transactions denominated in foreign currencies are translated into Canadian dollars at the rates of exchange prevailing on the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are re-translated into Canadian dollars at the exchange rate at that date.

Foreign currency differences arising on re-translation are recognized in the statement of changes in net assets available for benefits as a change in net unrealized gains (losses).

## c. Financial assets and liabilities

#### i. Non-derivative financial assets:

Financial assets are recognized initially on the trade date, which is the date that the Plan becomes a party to the contractual provisions of the instrument.

The Plan classifies all of its financial assets at fair value through the statement of changes in net assets available for benefits if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated at fair value through the statement of changes in net assets available for benefits if the Plan manages such investment and makes purchase and sale decisions based on their fair value in accordance with the Plan's documented risk management or investment strategy. Upon initial recognition, attributed transaction costs are recognized in the statement of changes in net assets available for benefits as incurred. Financial assets at fair value through the statement of changes in net assets available for benefits are measured at fair value and changes therein are recognized in the statement of changes in net assets available for benefits.

#### ii. Non-derivative financial liabilities:

All financial liabilities are recognized initially on the trade date at which the Plan becomes a party to the contractual provisions of the instrument.

Financial assets and liabilities are presented in the statement of financial position. The net amount is presented in the statement of financial position, when and only when, the Plan has a legal right to offset the amounts and it intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

The Plan considers its amounts payable to be a non-derivative financial liability.

# Significant accounting policies (continued)

#### iii. Derivative financial instruments:

Derivative financial instruments are recognized initially at fair value and their related transaction costs are recognized in the statement of changes in net assets available for benefits as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and all changes are recognized immediately in the statement of changes in net assets available for benefits.

Derivative-related assets and liabilities are presented in the statement of financial position. The net amount is presented in the statement of financial position, when and only when, the Plan has a legal right to offset the amounts and it intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### d. Fair value measurement

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction on the measurement date.

As allowed under IFRS 13, if an asset or a liability measured at fair value has a bid and an ask price, the price within the bid-ask spread that is the most representative of fair value in the circumstances shall be used to measure fair value. The Plan uses closing market price as a practical expedient for fair value measurement.

When available, the Plan measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions on an arm's length basis.

If a market for a financial instrument is not active, then the Plan establishes fair value using a valuation technique. Valuation techniques include using recent arm's length transactions between knowledgeable, willing parties (if available), reference to the current fair value of other instruments that are substantially the same, discounted cash flow analyses and option pricing models.

The best evidence of the fair value of a financial instrument at initial recognition is the transaction price, i.e. the fair value of the consideration given or received, unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable markets. When a transaction price provides the best evidence of fair value at initial recognition, the financial instrument is initially measured at the transaction price and any difference between this price and the value initially obtained from a valuation model is subsequently recognized in profit or loss on an appropriate basis over the life of the instrument but not later than when the valuation is supported wholly by observable market data or the transaction is closed out.

All changes in fair value, other than interest and dividend income and expense, are recognized in the statement of changes in net assets available for benefits as part of the change in market value of investments.

# Significant accounting policies (continued)

#### Fair values of investments are determined as follows:

- i. Fixed income securities and equities are valued at year-end quoted closing prices, where available. Where quoted prices are not available, estimated fair values are calculated using comparable securities.
- ii. Short-term notes, treasury bills, repurchase agreements and term deposits maturing within one year are stated at cost, which together with accrued interest income approximates fair value given the short-term nature of these investments.
- iii. Pooled fund investments include investments in fixed income, equities, real estate and commodities. Pooled funds are valued at the unit values supplied by the pooled fund administrator, which represent the Plan's proportionate share of underlying net assets at fair values determined using closing market prices. These net asset values are reviewed by management.
- iv. Directly held real estate is valued based on estimated fair values determined by appropriate techniques and best estimates by management, appraisers, or both. Where external appraisers are engaged to perform the valuation, management ensures the appraisers are independent and compares the assumptions used by the appraisers with management's expectations based on current market conditions and industry practice to ensure the valuation captures the business and economic conditions specific to the investment.
- v. Private fund investments include investments in real estate, infrastructure, and agriculture & timber assets. The fair value of a private fund investment where the Plan's ability to access information on underlying individual fund investments is restricted, such as under the terms of a limited partnership agreement, is equal to the value provided by the fund's general partner unless there is a specific and objectively verifiable reason to vary from the value provided by the general partner. These net asset values are reviewed by management.
- vi. Derivatives, including futures, options, interest rate swaps, credit default swaps, total return swaps, and currency forward contracts, are valued at year-end quoted market prices, interest, spot and forward rates, where available. Where quoted prices are not available, appropriate alternative valuation techniques are used to determine fair value. The gains or losses from derivative contracts are included in the realized and unrealized gains or losses on investments.
- vii. Absolute return strategy investments, comprised of hedge funds, are recorded at fair value based on net asset values obtained from each of the hedge funds' administrators. These net asset values are reviewed by management.

# Significant accounting policies (continued)

## e. Non-investment assets and liabilities

The fair value of non-investment assets and liabilities are equal to their amortized cost value and are adjusted for foreign exchange where applicable.

## f. Receivable/payable for pending trades

For securities transactions, the fair value of receivable from pending trades and payable for pending trades approximate their carrying amounts due to their short-term nature.

## g. Accrued pension obligation

The value of the accrued pension obligation of the Plan is based on a going concern method actuarial valuation prepared by an independent firm of actuaries using the projected unit credit method. The accrued pension obligation is measured in accordance with accepted actuarial methods using actuarial assumptions and methods adopted by the TPPTI for the purpose of establishing the long-term funding requirements of the Plan. The actuarial valuation included in the financial statements is consistent with the valuation for funding purposes.

## h. Contributions

Basic contributions from employers and members are recorded on an accrual basis. Service purchases that include but are not limited to leaves of absence and transfers from other pension plans are recorded and service is credited when the purchase amount is received.

In certain years, an additional contribution to the Plan may be required from the Minister of Finance and Treasury Board. In any indexing period in which there is an actuarial deficit and clause 27B(3)(a) of the Teachers' Pension Plan Regulations applies, the Minister must contribute to the Plan, no later than the beginning of the following indexing period, an amount equal to the actuarial value, as calculated by the Plan's actuary at the beginning of the indexing period, of the difference between:

- i. the indexing of all pensions to which subsection 27B(3) applies for that indexing period at a rate of one-half of the percentage increase in the 12-month average CPI for that indexing period over the 12-month average CPI for the preceding indexing period to a maximum of 6% and, for all future indexing periods, at a rate of one-half of the assumed percentage increase in the 12-month average CPI determined in accordance with the actuarial assumptions and methods; and
- ii. no indexing of all pensions to which subsection 27B(3) applies for that indexing period and, for all future indexing periods, indexing at a rate of one-half of the assumed percentage increase in the 12-month average CPI determined in accordance with the actuarial assumptions and methods.
# Significant accounting policies (continued)

### i. Benefits

Benefit payments to retired, surviving and disabled members, commuted value payments and refunds to former members, and transfers to other pension plans are recorded in the period in which they are paid. Accrued benefits are recorded as part of the accrued pension benefit obligation.

### j. Administrative expenses

Administrative expenses, incurred for plan administration and direct investment management services, are recorded on an accrual basis. Plan administration expenses represent expenses incurred to provide direct services to the Plan members and employers. Investment management expenses represent expenses incurred to manage the Fund. Base external manager fees for portfolio management are expensed in investment management expenses as incurred.

### k. Income taxes

The Fund is the funding vehicle for a registered pension plan, as defined by the Income Tax Act (Canada) and, accordingly is not subject to income taxes.

### I. Future changes to accounting policies

The relevant new guidance issued by the International Accounting Standards Board not yet adopted by the Plan includes:

 IFRS 16 Leases. The new standard will replace IAS 17, Leases for reporting periods beginning on or after January 1, 2019. IFRS 16 introduces a new single lessee accounting model for all leases by eliminating the distinction between operating and financing leases and requires lessees to recognize right-of-use assets and lease liabilities on the statement of net assets. Depreciation expense on the right-of-use asset and interest expense on the lease liability will replace the operating lease expense.

Management has determined that there will not be a significant impact on either the Plan's financial position or its investment income upon adoption of the new standard.



# Contributions

	2018	2017
(in thousands of dollars)		
Employer:		
Matched current service	\$ 102,314	\$ 97,830
Matched past service	55	123
	102,369	97,953
Employee:		
Matched current service	102,314	7,830
Matched past service	55	123
Unmatched current service	3	2
Unmatched past service	433	615
	102,805	98,570
Special contribution from the Province of Nova Scotia	15,833	14,754
	\$ 221,007	\$ 211,277



# Investments and investment-related liabilities

**a.** The fair value of the Plan's investments and investment-related liabilities along with the related income as at December 31 are summarized in the following tables:

		2018			2017
(in thousands of dollars)		%			%
Investment assets					
Fixed income					
Money market	\$ 158,269	3.2	\$	154,649	3.1
Canadian bonds & debentures	520,456	10.6		519,000	10.3
Non-Canadian bonds & debentures	750,195	15.1		726,957	14.4
Canadian real return bonds	146,638	3.0		150,438	3.0
Equities					
Canadian	338,131	6.9		428,803	8.5
US	712,339	14.5		770,282	15.2
Global	713,695	14.5		834,933	16.5
Commodities	146,387	3.0		151,247	3.0
Real assets					
Real estate	725,603	14.7		659,771	13.0
Infrastructure	318,104	6.5		260,296	5.2
Agriculture & timber	12,063	0.2		-	-
Absolute return strategy					
Hedge funds	383,705	7.8		379,068	7.5
Derivative-related receivables	1,877	-		17,024	0.3
	\$ 4,927,462	100.0	\$	5,052,468	100.0
Investment-related liabilities					
Derivative-related payables	\$ (67,117)	100.0	\$	(1,610)	100.0
payable	\$ (67,117)	100.0	\$	(1,610)	100.0
	. , ,		<u> </u>	., ,	
Net investments	\$ 4,860,345		\$	5,050,858	

2018										
(in thousands of dollars)		Changes in market value of investments and derivatives								
	Investment income		Realized		Unrealized		Total			
Fixed income	\$ 53,731	\$	10,704	\$	75,645	\$	86,349			
Equities	46,054		104,475		(186,650)		(82,175)			
Commodities	-		1,513		(6,374)		(4,861)			
Real assets	55,699		(2,449)		60,788		58,339			
Absolute return strategies	-		10,022		25,022		35,044			
Derivatives	468		(63,041)		(161,988)		(225,029)			
Other	1,167		-		-		-			
	\$ 157,119	\$	61,224	\$	(193,557)	\$	(132,333)			

#### 2017

(in thousands of dollars)		Changes in ma	rket	value of investme	ents a	nd derivatives
	Investment income	Realized		Unrealized		Total
Fixed income	\$ 50,551	\$ 9,482	\$	(26,113)	\$	(16,631)
Equities	46,318	152,813		68,048		220,861
Commodities	-	1,819		(8,030)		(6,211)
Real assets	41,930	3,398		17,193		20,591
Absolute return strategies	-	352		(8,635)		(8,283)
Derivatives	(190)	25,524		36,965		62,489
Other	1,354	-		-		-
	\$ 139,963	\$ 193,388	\$	79,428	\$	272,816

### b. Derivatives

Derivatives are financial contracts, the value of which is "derived" from the value of underlying assets or interest or exchange rates. The Plan utilizes such contracts to provide flexibility in implementing investment strategies and for managing exposure to interest rate and foreign currency volatility.

Notional amounts of derivative contracts are the contract amounts used to calculate the cash flows to be exchanged. They represent the contractual amount to which a rate or price is applied for computing the cash to be paid or received. Notional amounts are the basis upon which the returns from, and the fair value of, the contracts are determined. They do not necessarily indicate the amounts of future cash flows involved or the current fair value of the derivative contracts. They are a common measure of volume of outstanding transactions but do not represent credit or market risk exposure. The derivative contracts become favourable

(assets) or unfavourable (liabilities) as a result of fluctuations in either market rates or prices relative to their terms. The aggregate notional amounts and fair values of derivative contracts can fluctuate significantly.

Derivative contracts transacted either on a regulated exchange market or in the over-the-counter ("OTC") market, directly between two counterparties include the following:

### **Futures**

Futures are transacted in standardized amounts on regulated exchanges and are subject to daily cash margining. The futures contracts that the Plan enters into are as follows:

- Government futures contractual obligations to either buy or sell at a fixed value (the contracted price) government fixed income financial instruments at a predetermined future date. They are used to adjust interest rate exposure and replicate government bond positions. Long future positions are backed with high grade, liquid debt securities.
- Money market futures contractual obligations to either buy or sell money market financial instruments at a predetermined future date at a specified price. They are used to manage exposures at the front end of the yield curve. Futures are based on short-term interest rates and do not require delivery of an asset at expiration. Therefore they do not require cash backing.

### **Options**

Options are contractual agreements under which the seller (writer) grants the purchaser the right, but not the obligation, either to buy (call option) or sell (put option), a security, exchange rate, interest rate, or other financial instrument or commodity at a predetermined price, at or by a specified future date. The seller (writer) of an option can also settle the contract by paying the cash settlement value of the purchaser's right. The seller (writer) receives a premium from the purchaser for this right. Purchased options are used to manage interest rate volatility exposures. Written options generate income in expected interest rate scenarios and may generate capital losses if unexpected interest rate environments are realized. Both written and purchased options will become worthless at expiration if the underlying instrument does not reach the strike price of the option. In-the-money portion of written options are covered by high grade, liquid debt securities.

Swaptions are contractual agreements that convey to the purchaser the right but not the obligation to enter into or cancel a swap agreement at a fixed future date or at any time within a fixed future period. The seller receives a premium from the purchaser for this right.

### Credit default swaps

Credit default swaps ("CDS") provide protection against the decline in value of the referenced asset as a result of specified events such as payment default or insolvency. The purchaser pays a premium to the seller of the CDS in return for payment related to the deterioration in the value of the referenced asset. The referenced asset for CDS is a debt instrument. They are used to manage credit exposure without buying or selling securities outright. Written CDS increase credit exposure (selling protection), obligating the Plan to buy bonds from counterparties in the event of a default. Purchased CDS decrease exposure (buying protection), providing the right to "put" bonds to the counterparty in the event of a default. Net long exposures are backed with high grade, liquid debt securities. Underlying credit exposures are continuously monitored.

#### Interest rate swaps

Interest rate swaps involve contractual agreements between two counterparties to exchange fixed and floating interest payments based on notional amounts. They are used to adjust interest rate yield curve exposures and substitute for physical securities. Long swap positions increase exposure to long-term interest rates and short positions decrease exposure. Long swap positions are backed with high grade, liquid debt securities.

### Total return swaps

Total return swaps are contractual agreements under which the total return receiver assumes market and credit risk on a bond or loan, where the total return payer forfeits risk associated with market performance, but takes on the credit exposure that the total return receiver may be subject to. The total return receiver receives income and capital gains generated by an underlying loan or bond. In return, the total return receiver must pay a set rate and any capital losses generated by the underlying loan or bond over the life of the swap.

### **Currency forwards**

Currency forwards are contractual obligations to exchange one currency for another at a specified price or settlement at a predetermined future date. Forward contracts are used to manage the currency exposure of investments held in foreign currencies. The notional amount of a currency forward represents the contracted amount purchased or sold for settlement at a future date. The fair value is determined by the difference between the market value and the notional value upon settlement.

The following tables set out the notional values of the Plan's derivatives and their related assets and liabilities as at December 31:

2018										
(in thousands of dollars)					Fair value					
	Notional value	Assets Liabilities Net								
Derivatives										
Futures	\$ 22,547	\$	788	\$	(194)	\$	594			
Options	24,450		614		(580)		34			
Credit default swaps	6,625		117		(69)		48			
Interest rate swaps	39,500		336		(233)		103			
Total return swaps	8,700		-		(333)		(333)			
Currency forwards	2,237,120		22		(65,708)		(65,686)			
	\$ 2,338,942	\$	1,877	\$	(67,117)	\$	(65,240)			

2017											
(in thousands of dollars)	Fair value										
	Notional value	Assets Liabilities Net									
Derivatives											
Futures	\$ 22,110	\$	15	\$	(197)	\$	(182)				
Options	-		-		-		-				
Credit default swaps	2,900		347		(16)		331				
Interest rate swaps	350,850		94		(120)		(26)				
Total return swaps	200		-		-		-				
Currency forwards	2,269,130		16,568		(1,277)		15,291				
	\$ 2,645,190	\$	17,024	\$	(1,610)	\$	15,414				

The following tables set out the contractual maturities of the Plan's derivatives and their related assets and liabilities as at December 31:

2018					
(in thousands of dollars)	Under 1 year	1 to 5 years	5 to 10 years	Over 10 years	Total
Derivatives					
Futures	\$ 594	\$ -	\$ -	\$ -	\$ 594
Options	34	-	-	-	34
Credit default swaps	6	42	-	-	48
Interest rate swaps	76	134	(107)	-	103
Total return swaps	(333)	-	-	-	(333)
Currency forwards	(65,686)	-	-	-	(65,686)
	\$ (65,309)	\$ 176	\$ (107)	\$ -	\$ (65,240)

2017					
(in thousands of dollars)	 Under 1 year	 1 to 5 years	5 to 10 years	Over 10 years	 Total
Derivatives					
Futures	\$ (182)	\$ -	\$ -	\$ -	\$ (182)
Options	-	-	-	-	-
Credit default swaps	-	331	-	-	331
Interest rate swaps	-	90	(36)	(80)	(26)
Total return swaps	-	-	-	-	-
Currency forwards	15,291	-	-	-	15,291
	\$ 15,109	\$ 421	\$ (36)	\$ (80)	\$ 15,414

Cash is deposited or pledged with various financial institutions as collateral or margin in the event that the Plan was to default on payment obligations on its derivative contracts. On the statement of financial position collateral is represented as part of the net cash balance of the Plan.

The fair value of cash held or pledged with other financial institutions as collateral and or margin as at December 31 is as follows:

Year ended December 31		2018	2017
(in thousands of dollars)			
Collateral	\$	2,110	\$ 1,671
Margin		41	(248)
	\$	2,151	\$ 1,423



# **Financial Instruments**

### a. Fair Values

The fair values of investments and derivatives are as described in note 3(d). The fair values of other financial assets and liabilities, being cash, contributions receivable, receivable from repurchase agreements, receivable from pending trades, accrued investment income, pension benefits payable, payable for repurchase agreements, and payable from pending trades, approximate their carrying values due to the short-term nature of these financial instruments.

Fair value measurements recognized in the statement of financial position are categorized using a fair value hierarchy that reflects the significance of inputs used in determining the fair values.

Level 1: Fair value is based on inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Investment Manager has the ability to access at the measurement date. Level 1 primarily includes publicly listed investments.

Level 2: Fair value is based on valuation methods that make use of inputs other than quoted prices included in Level 1, that are observable for the asset or liability, either directly or indirectly, including inputs in markets that are not considered to be active. Level 2 primarily includes debt securities and derivative contracts not traded on a public exchange and public equities not traded in an active market.

Level 3: Fair value is based on valuation methods where inputs that are based on non-observable market data have a significant impact on the valuation. Level 3 primarily includes real estate, infrastructure, and private equity investments valued based on discounted future cash flow models which reflect assumptions that a market participant would use when valuing such an asset or liability.

2018				
(in thousands of dollars)	 Level 1	 Level 2	 Level 3	 Total
Investment assets				
Fixed income				
Money market	\$ 39,846	\$ 118,423	\$ -	\$ 158,269
Canadian bonds & debentures	166,839	353,617	-	520,456
Non-Canadian bonds &				
debentures	42,660	707,535	-	750,195
Canadian real return bonds	-	68,759	77,879	146,638
Equities				
Canadian	330,226	7,905	-	338,131
US	386,894	325,445	-	712,339
Global	525,904	187,791	-	713,695
Commodities	-	146,387	-	146,387
Real assets				
Real estate	-	113,962	611,641	725,603
Infrastructure	-	-	318,104	318,104
Agriculture & timber	-	-	12,063	12,063
Absolute return strategies				
Hedge funds	-	383,705	-	383,705
Derivatives-related receivables	1,402	475	-	1,877
	\$ 1,493,771	\$ 2,414,004	\$ 1,019,687	\$ 4,927,462
Investment-related liabilities				
Derivative-related receivables	\$ (774)	\$ (66,343)	\$ -	\$ (67,117)
	\$ (774)	\$ (66,343)	\$ -	\$ (67,117)
Net investment	\$ 1,492,997	\$ 2,347,661	\$ 1,019,687	\$ 4,860,345

(in thousands of dollars)	Level 1	Level 2	Level 3	Total
Investment assets			 	 
Fixed income				
Money market	\$ 11,804	\$ 142,845	\$ -	\$ 154,649
Canadian bonds & debentures	129,356	389,644	-	519,00
Non-Canadian bonds &				
debentures	40,629	686,328	-	726,95
Canadian real return bonds	-	68,786	81,652	150,43
Equities				
Canadian	419,467	9,336	-	428,80
US	425,401	344,881	-	770,28
Global	622,418	212,515	-	834,93
Commodities	-	151,247	-	151,24
Real assets				
Real estate	-	112,072	547,699	659,77
Infrastructure	-	-	260,296	260,29
Agriculture & timber	-	-	-	
Absolute return strategies				
Hedge funds	-	379,068	-	379,06
Derivatives-related receivables	15	17,009	-	17,02
	\$ 1,649,090	\$ 2,513,731	\$ 889, 647	\$ 5,052,46
Investment-related liabilities				
Derivative-related receivables	\$ (197)	\$ (1,413)	\$ -	\$ (1,610
	\$ (197)	\$ (1,413)	\$ -	\$ (1,610

There were no significant transfers between level 1 and level 2 financial instruments during the years ended December 31, 2018 and 2017.

The following tables present the changes in the fair value measurement in Level 3 of the fair value hierarchy:

#### 2018

(in thousands of dollars)

	Fiz	xed income	R	eal assets	Total
Balance, beginning of year	\$	81,652	\$	807,995	\$ 889,647
Purchases, contributed capital		-		123,461	132,461
Sales, capital returned		(1,036)		(39,668)	(40,704)
Realized gains		236		(4,477)	(4,241)
Unrealized gains (losses)		(2,973)		54,497	51,524
Balance, end of year	\$	77,879	\$	941,808	\$ 1,019,687

#### 2017

(in thousands of dollars)

	Fixed income Real assets		Real assets	Total		
Balance, beginning of year	\$	83,195	\$	614,832	\$	689,027
Purchases, contributed capital		-		188,576		188,576
Sales, capital returned		(983)		(9,855)		(10,838)
Realized gains		224		1,699		(1,923)
Unrealized gains (losses)		(784)		12,743		11,959
Balance, end of year	\$	81,652	\$	807,995	\$	889, 647

The total income from level 3 financial instruments held as at December 31, 2018 and 2017, respectively, was \$47,283 and \$13,882.

### Fair value assumptions and sensitivity

Level 3 financial instruments are valued using various methods. Listed real return bonds are valued by a third party using broker prices and comparable securities. Certain unlisted private equity, real estate and infrastructure funds are valued using various methods including overall capitalization method and discount rate method. Real estate subsidiaries are valued using the overall capitalization method and discount rate method and the valuations are significantly affected by non-observable inputs, the most significant of which are the capitalization rate and the discount rate.

Significant unobservable inputs used in measuring fair value:

The table below sets out information about significant unobservable inputs used at December 31, 2018 in measuring financial instruments categorized as level 3 in the fair value hierarchy.

Description	cription 2018		Valuation technique	Unobservable inputs				
(in thousands of dollars)								
Unlisted direct real estate subsidiaries	\$	530,215	Income approach technique: overall capitalization rate method and discounted cash flow method	Capitalization rates, discount rates				
Unlisted real estate, infrastructure, agricul- ture & timber funds	\$	411,593	Net asset value – audited financial statements	Information not available				
Listed real return bond	\$	77,879	Vendor supplied price - proprietary price model	Information not available				

The following analysis illustrates the sensitivity of the Level 3 valuations to reasonably possible capitalization rate and discount rate assumptions for real estate properties where reasonably possible alternative assumptions would change the fair value significantly.

Valuations determined by the direct capitalization method and discount cash flow method are most sensitive to changes in the capitalization rates and discount rates.

	2018	2017
(in thousands of dollars)		
Unlisted direct real estate subsidiaries		
Direct capitalization method		
Minimum capitalization rate	3.60%	3.80%
Maximum capitalization rate	8.00%	8.00%
Increase in 25 basis points in capitalization rate	\$ (31,160)	\$ (24,879)
Decrease of 25 basis points in capitalization rate	\$ 29,306	\$ 29,527
Discounted cash flow method		
Minimum discount rate	3.70%	3.80%
Maximum discount rate	9.00%	9.30%
Increase in 25 basis points in discount rate	\$ (12,465)	\$ (4,130)
Decrease of 25 basis points in discount rate	\$ 13,877	\$ 13,178

Note 1: basis point is equal to 0.01%

The Plan does not have access to underlying information that comprises the fair market value of real return bonds, and certain real estate and infrastructure fund investments. The fair market value is provided by the general partner or other external managers. In the absence of information supporting the fair market value, no other reasonably possible alternative assumptions could be applied.

### Significant investments

The Plan's investments, each having a fair value or cost exceeding one per cent of the fair market value or cost of net investment assets and liabilities as follows:

December 31, 2018			
(in thousands of dollars)			
	Number of investments	Fair value	Cost
Public market investments	1	\$ 77,879	\$ 31,354
Private market investments	17	1,871,860	1,546,036
	18	\$ 1,949,739	\$ 1,577,390

December 31, 2017			
(in thousands of dollars)			
	Number of investments	Fair value	Cost
Public market investments	1	\$ 81,652	\$ 32,154
Private market investments	16	1,849,760	1,538,617
	17	\$ 1,931,412	\$ 1,570,771

The Plan's significant private market investments consist of fixed income and equity pooled funds, commodities, real estate, and infrastructure.

### b. Investment risk management

Risk management relates to the understanding and active management of risks associated with all areas of the business and the associated operating environment. Investments are primarily exposed to interest rate volatility, market price fluctuations, credit risk, foreign currency risk and liquidity risk. The Plan has set formal goals, policies, and operating procedures that establish an asset mix among equity, fixed income, real assets, absolute return strategy investments and derivatives that requires diversification of investments within categories, and set limits on the size of exposure to individual investments and counterparties. Risk and credit committees have been created to regularly monitor the risks and exposures of the Plan. Trustee oversight, procedures and compliance functions are incorporated into Plan processes to achieve consistent controls and to mitigate operational risk.

#### i. Interest rate risk

Interest rate risk refers to the fact that the Plan's financial position will change with market interest rate changes, as fixed income securities are sensitive to changes in nominal interest rates. Interest rate risk is inherent in the management of a pension plan due to prolonged timing differences between cash flows related to the Plan's assets and cash flows related to the Plan's liabilities. To properly manage the Plan's interest rate risk, appropriate guidelines on the weighting and duration for the bonds and other fixed income investments are set and monitored.

2018								
(in thousands of dollars)								Average
	l	Under 1	1 to 5	5 to 10	(	Over 10		yield
		year	 years	 years		years	Total	(%)(1)
Fixed income								
Money market	\$	157,465	\$ -	\$ -	\$	-	\$ 157,465	-
Bonds and debentures		11,135	312,694	253,843		244,025	826,697	3.9
Real return bonds (2)		-	-	-		77,879	77,879	5.3
	\$	168,600	\$ 312,694	\$ 253,843	\$	321,904	\$ 1,062,041	3.4
Pooled funds							513,517	
Total Fixed income							\$ 1,575,558	
2017								
(in thousands of dollars)								Average
	I	Under 1	1 to 5	5 to 10		Over 10		yield
		year	years	years		years	Total	(%)(1)
Fixed income								
Money market	\$	152,852	\$ -	\$ -	\$	-	\$ 152,852	-
Bonds and debentures		18,754	269,153	229,751		233,716	751,374	4.0
Real return bonds (2)		-	-	-		81,652	81,652	5.3
	_				_			

\$ 171,606 \$ 269,153 \$ 229,751 \$ 315,368 \$ 985,878 3 Pooled funds 565,166	Total Fixed income					\$ 1,551,044	
<u> </u>	Pooled funds					565,166	
		\$ 171,606	\$ 269,153	\$ 229,751	\$ 315,368	\$ 985,878	3.4

- 1. The average effective yield reflects the estimated annual income of a security as a percentage of its year-end fair value. The total average yield is the weighted average of the average yields shown.
- 2. Real return bond yields are based on real interest rates. The ultimate yield will be impacted by inflation as it occurs.

The fair value of the Plan's investments is affected by short-term changes in nominal interest rates. Pension liabilities are exposed to the long-term expectation of rate of return of the Fund as well as expectations of inflation and salary escalation.

#### Interest rate sensitivity

The Plan's investments in fixed income and fixed income related derivatives are sensitive to interest rate movements. The following table represents the assets held in the Plan as at December 31, subject to interest rate changes, average duration due to a one percent increase (decrease) in interest rate and the change in fair value of those assets:

	2018	2017
(in thousands of dollars)		
Interest rate sensitive assets	\$ 1,062,487	\$ 986,000
Average duration for 1% increase in interest rates	(5.8)	(5.8)
Sensitivity to 1% increase in interest rates	(62,005)	(56,832)
Fair value after 1% increase in rates	\$ 1,000,482	\$ 929,168
Average duration for 1% decrease in interest rates	5.8	5.8
Sensitivity to 1% decrease in interest rates	62,005	56,832
Fair value after 1% decrease in rates	\$ 1,124,492	\$ 1,042,832

#### ii. Market price risk

Market price risk is the risk of fluctuation in market values of investments from influences specific to a particular investment or from influences on the market as a whole. Market price risk does not include interest rate risk and foreign currency risk which are also discussed in this note. As all of the Plan's financial instruments are carried at fair value with fair value changes recognized in the statement of changes in financial position, all changes in market conditions will directly result in an increase (decrease) in net assets. Market price risk is managed by the Plan through the construction of a diversified portfolio of instruments traded on various markets and across various industries.

#### Market sensitivity

The Plan's investments in equities are sensitive to market fluctuations. The following table represents the change in fair value of the Plan's investment in public and private equities due to a ten percent increase (decrease) in fair market values as at December 31:

	2018	2017
(in thousands of dollars)		
Total equity	\$ 1,764,165	\$ 2,034,018
10% increase in market values	176,417	203,402
Fair value after 10% increase in market values	\$ 1,940,582	\$ 2,237,420
10% decrease in market values	(176,417)	(203,402)
Fair value after 10% decrease in market values	\$ 1,587,748	\$ 1,830,616

### iii. Credit risk

Credit risk is the risk of loss in the event the counterparty to a transaction fails to discharge an obligation and causes the other party to incur a loss. Credit risk is generally higher when a non-exchange traded financial instrument is involved because the counterparty for the traded financial instrument is not backed by an exchange clearing house. Credit risk associated with the Plan is regularly monitored and analyzed through risk and credit committees.

#### Fixed income

The Plan's Fixed Income Program includes two main sectors: the Government Sector and the Corporate Sector. One benefit to managing these two pieces separately is to provide the opportunity to access physical government bonds when required. When markets are at their utmost distress these may be the only securities available for liquidation. Managing the Corporate Sector and the Government Sector separately allows for the adjustment of credit risk within the Fixed Income Program by changing the allocation between these two sectors - increasing the Government Sector through periods of market duress and increasing the Corporate Sector through periods of stability. This approach also allows the active management of the Corporate Sector and taking active decisions where returns can be maximized. In order to minimize the exposure to credit risk, a comprehensive investment policy has been developed. There were no significant concentrations of credit risk in the portfolio in 2018.

The fair values of the Plan's fixed income investments exposed to credit risk are categorized in the following table as at December 31:

	2018	2017
(in thousands of dollars)		
Fixed income		
Canadian		
Governments	\$ 425,732	\$ 346,340
Corporate	170,428	179,278
Non-Canadian		
Governments	42,660	41,102
Corporate	423,221	419,158
	\$ 1,062,041	\$ 985,878
Pooled funds	513,517	565,166
Total fixed income	\$ 1,575,558	\$ 1,551,044

#### Derivatives

The Plan is exposed to credit-related losses in the event counterparties fail to meet their payment obligations upon maturity of derivative contracts. The Plan limits derivative contract risk by dealing with counterparties that have a minimum "A" credit rating. In order to mitigate this risk, the Fund:

- Deals only with highly rated counterparties, with whom International Swap and Derivative Association agreements have been executed, normally major financial institutions with a minimum credit standard of "A" rating, as supported by a recognized credit rating agency; and
- ii. Credit risk represents the maximum amount that would be at risk as at the reporting date if the counterparties failed completely to perform under the contracts, and if the right of offset proved to be non-enforceable. Credit risk exposure on derivative contracts is represented by the receivable replacement cost of contracts with counterparties, less any prepayment collateral or margin received, as at the reporting date.

#### Securities lending

The Plan engages in securities lending to enhance portfolio returns (see note 11). Through a securities lending program at the Plan's custodian, the Plan lends securities for a fee to approved borrowers. Credit risk associated with securities lending is mitigated by requiring the borrowers to provide high quality collateral. In the event that a borrower defaults completely or in part, the custodian will replace the security at its expense. Regular reporting of the securities lending program ensures that its various components are continuously being monitored.

#### iv. Foreign currency risk

Foreign currency risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Plan primarily invests in financial instruments and enters into transactions denominated in various foreign currencies, other than its measurement currency. Consequently, the Plan is exposed to risk that the exchange rates of the various currencies may change in a manner that has an adverse effect on the value of the portion of the Plan's investment and non-investment assets or liabilities denominated in currencies other than the Canadian dollar. Foreign currency risk is hedged by using foreign exchange forward contracts. A policy of hedging up to 100% of the currency exposure helps to mitigate this risk.

The Plan's currency policy allows for the management of risk of investment and non-investments assets and liabilities held in the Fund through hedging strategies that are implemented through the purchase of forward currency contracts. The forward currency contracts offset the Plan's foreign currency exposure, hence reducing the Plan's foreign currency risk.

The Plan's investment and non-investment assets and liabilities that are held in the Fund are represented as unhedged and hedged currency exposures as at December 31 in the following table:

December 31, 2018	Unhedged	Hedged		
(in thousands of dollars) Summary FX exposure				
Canadian dollar	\$ 2,229,424	\$	4,031,267	
United States dollar	2,205,893		866,322	
Euro	186,814		(112,121)	
British pound sterling	130,750		17,665	
Japanese yen	74,995		53,719	
Other	164,178		69,516	
	\$ 4,992,054	\$	4,926,368	

December 31, 2017	Unhedged	Hedged
(in thousands of dollars) Summary FX exposure		
Canadian dollar	\$ 2,243,415	\$ 3,916,907
United States dollar	2,243,513	1,026,906
Euro	226,013	(13,628)
British pound sterling	136,473	39,694
Japanese yen	83,978	53,218
Other	150,447	76,033
	\$ 5,083,839	\$ 5,099,130

After the effect of hedging, and without change in all other variables, a ten percent increase (de-crease) in the Canadian dollar against all other currencies would (decrease) increase the fair value of the Plan's investment and non-investment assets and liabilities held in the Fund, respectively.

The following table below represents these changes in the Plan's investment and non-investment assets and liabilities held in the Fund as at December 31:

	2018	2017
(in thousands of dollars)		
Fund assets and liabilities	\$ 4,992,368	\$ 5,099,130
10% increase in Canadian Dollar	(81,373)	(107,475)
Fund assets and liabilities after increase	\$ 4,910,995	\$ 4,991,655
10% decrease in market values	99,456	131,358
Fund assets and liabilities after decrease	\$ 5,091,824	\$ 5,230,488

#### v. Liquidity risk:

Liquidity risk is the risk that the Plan's does not have sufficient cash to meet its current payment liabilities and acquire investments in a timely and cost-effective manner. Liquidity risk is inherent in the Plan's operations and can be impacted by a range of situation specific and market-wide events including, but not limited to, credit events and significant movements in the market. Cash obligations are fulfilled from contributions to the Plan, cash income of the Plan and planned dispositions of Plan assets as required. Cash requirements of the Plan are reviewed on an ongoing basis to provide for the orderly availability of resources to meet the financial obligations of the Plan. The Plan's cash management policy ensures that the quality and liquidity of the investment vehicles within the cash portfolios are consistent with the needs of the Plan.

Approximately 45% (2017 - 46%) of the Plan's investments are in liquid securities traded in public markets, consisting of fixed income and equities. Pooled funds consisting of exchange traded fixed income and equities are approximately 27% (2017 - 27%) of the Plan's investments and are liquid within 30 days or less. Although market events could lead to some investments becoming illiquid, the diversity of the Plan's portfolios should ensure that liquidity is available for benefit payments. The Plan also maintains cash on hand for liquidly purposes and for payment of Plan liabilities. At December 31, 2018, the Plan had cash in the amount of \$33,703 (2017 - \$41,743).



# Accrued pension obligation

### a. Actuarial assumptions

The actuarial present value of the accrued pension obligation is an estimate of the value of pension obligations of the Plan in respect of benefits accrued to date for all active and inactive members including pensioners and survivors. As the experience of the Plan unfolds, and as underlying conditions change over time, the actual value of accrued benefits payable in the future could be materially different than the actuarial present value.

Actuarial valuations of the Plan are required every year by the Act, and provide an estimate of the accrued pension obligation (Plan liabilities) calculated using various economic and demographic assumptions, based on membership data as at the valuation date. The Plan's consulting actuaries, Eckler Limited, performed a valuation as at December 31, 2018 and issued their report in April 2019. The report indicated that the Plan had an unfunded liability of \$1,617,642 (2017 - \$1,406,234).

The actuarial valuation calculates liabilities for each member on the basis of service earned to date and the employee's projected five-year highest average salary at the expected date of retirement, or in the case of pensioners and survivors, on the basis of the amount of pension being paid to them. The projected unit credit method was adopted for the actuarial valuation to determine the current service cost and actuarial liability.

	2018	2017
Discount rate	6.05% per annum	6.05% per annum
Inflation	2.00% per annum	2.00% per annum
Salary	2.00% per annum plus promotional ranging from 0.00% to 3.25%	2.00% per annum plus promotional ranging from 0.00% to 3.25%
Retirement age	<ul> <li>50% of active members who achieve eligibility for an unreduced pension under the rule of 85 prior to age 62 will retire when they first become eligible; the remainder of active and all inactive members will retire at the earliest of: <ul> <li>age 65 with 2 years of service,</li> <li>35 years of service; and</li> <li>age 62 with 10 years of service</li> </ul> </li> </ul>	<ul> <li>50% of active members who achieve eligibility for an unreduced pension under the rule of 85 prior to age 62 will retire when they first become eligible; the remainder of active and all inactive members will retire at the earliest of: <ul> <li>age 65 with 2 years of service,</li> <li>35 years of service; and</li> <li>age 62 with 10 years of service</li> </ul> </li> </ul>
Mortality	2014 Public Sector Mortality Table projected generationally with CPM improvement Scale B	2014 Public Sector Mortality Table projected generationally with CPM improvement Scale B

# Accrued pension obligation (continued)

The assumed real rates of increases in pensionable earnings (i.e. increase in excess of the assumed inflation rate) are dependent on the attained age of the members.

Demographic assumptions are used to estimate when future benefits are payable to members and beneficiaries, including assumptions about mortality rates, termination rates, and patterns of early retirement. Each of these assumptions is updated periodically, based on a detailed review of the experience of the Plan and on the expectations for future trends.

### b. Experience gains and losses

Experience losses (gains) on the accrued pension obligation of 81,941 (2017 – 20,238) arose from differences between the actuarial assumptions and actual results.



### Commitments

The Plan has committed capital to investments in real estate, infrastructure, and agriculture & timber over a definitive period of time. The future commitments are generally payable on demand based on the capital needs of the related investment. The table below indicates the capital amount committed and outstanding as at December 31, 2018.

December 31, 2018	Committed	Outstanding
(in thousands of dollars)		
United States dollar		
Real estate	25,000	4,769
Infrastructure	185,000	46,156
Agriculture & timber	25,000	16,374
	USD 235,000	USD 67,299



# Benefits

	2018	2017
(in thousands of dollars)		
Pension benefits paid	\$ 356,553	\$ 346,410
Survivor benefits paid	20,067	21,290
Disability benefits paid	18,932	21,993
Refunds paid to terminated members	3,145	2,824
	\$ 398,697	\$ 392,517



# Administrative Expenses

The Plan is charged by its service providers, including Nova Scotia Pension Services Corporation, a related entity, for professional and administrative services. The following is a summary of these administrative expenses.

	2018	2017
(in thousands of dollars)		
Plan administration:		
Office and administration services	\$ 4,909	\$ 4,636
Actuarial and consulting services	204	134
Legal services	61	44
Audit services	37	31
Other professional services	32	30
	5,243	4,875
Investment expenses:		
Investment management services	12,533	13,086
Transaction costs	935	926
Custody services	483	397
Advisory and consulting services	312	302
Information services	197	212
	14,460	14,923
HST	1,856	1,859
	\$ 21,559	\$ 21,657

Investment management and performance fees included in the unrealized gains/ (losses) on investments consisting of pooled funds, limited partnerships and subsidiaries are estimated at \$16,021 (2017 - \$16,851). These fees are not direct expenses of the Plan and therefore are not included in administrative expenses.



### Securities lending

The Plan participates in a securities lending program where it lends securities that it owns to third parties for a fee. For securities lent, the Plan receives a fee and the borrower provides readily marketable securities of higher value as collateral which mitigates the credit risk associated with the program. When the Plan lends securities, the risk of failure by the borrower to return the loaned securities is alleviated by such loans being continually collateralized. The securities lending agent also provides indemnification if there is a shortfall between collateral and the lent security that cannot be recovered. The securities lending contracts are collateralized by securities issued by, or guaranteed without any limitation or qualification by, the government of Canada or the governments of other countries.

The following table represents the estimated fair value of securities that were loaned out and the related collateral as at December 31:

	2018	2017
(in thousands of dollars)		
Securities on loan	\$ 361,627	\$ 347,967
Collateral held	\$ 387,098	\$ 399,722



### **Related party transactions**

Investments held by the Plan include bonds & debentures of the Province of Nova Scotia. The total fair value of these investments is \$2,991 (0.1% of Fund assets and liabilities) as at December 31, 2018 (\$2,544 (0.1% of Fund assets and liabilities) at December 31, 2017.

The Plan's administrator, Nova Scotia Pension Services Corporation, an entity co-owned by Teachers' Pension Plan Trustee Inc. and Public Service Superannuation Plan Trustee Inc. for the purpose of providing pension plan administration and investment services, charges the Plan at cost, an amount equal to the expenses incurred in order to service the Plan. As Nova Scotia Pension Services Corporation operates on a cost recovery basis, the Plan loans cash to its administrator, as required to pay upcoming expenses or to purchase capital assets. The administration expense charged to the Plan for the year ending December 31, 2018 was \$5,231 (2017 - \$4,927). The amount due to the administrator was \$404 (2017 - (\$1,351) at December 31, 2018.



### Interest in subsidiaries

The Plan's subsidiaries were created for the purposes of providing investment earnings from real estate, infrastructure and other investment arrangements. The Plan's subsidiaries are presented on a non-consolidated basis. The following table shows the fair values of the Plan's subsidiaries as at December 31:

Subsidiary	Purpose	Ownership %	2018 Fair value	
(in thousands of dollars)				
TPP Investments RE Inc.	Real estate	100	\$ 464,738	\$ 399,053
NT Combined Investments Inc.	Equities	45	325,445	344,881
TPP Investments II Inc.	Real estate	100	109,031	113,370
TPP Investments CS Inc.	Infrastructure	100	92,969	68,973
TPP Investments AX Inc.	Infrastructure	100	53,178	49,099
TPP Investments ES Inc.	Real estate	100	37,871	35,276
HV Combined Investments Inc.	Hedge funds	37	18,004	16,505
			\$ 1,101,236	\$ 1,027,157

The Plan either has 100% controlling interest or significant influence over its subsidiaries' cash flows. Funding is made via capital investment from the Plan. Certain subsidiaries have commitments that must be funded directly through capital investment by the Plan. These amounts are included in the Plan's commitments (note 8). Financing is provided as required via shareholder loans and is payable on demand to the Plan.



### Capital management

The main objective of the Fund is to sustain a certain level of net assets in order to meet the Plan's pension obligations. The TPPTI (see note 1) manages the contributions and plan benefits as required by the Teachers' Pension Act and its related Regulations. The TPPTI approves and incurs expenses to administer the commerce of the Fund as required by agreement between the Province and the Union. Under the direction of the TPPTI, the Fund provides for the short term financial needs of current benefit payments while investing members' contributions for the longer term security of pensioner payments. The TPPTI exercises duly diligent practices and has established written investment policies and procedures, and approval processes. Operating budgets, audited financial statements, yearly actuarial valuations and reports, and as required, the retention of supplementary professional, technical and other advisors, are part of the Fund governance structure.

The Fund fulfils its primary objective by adhering to specific investment policies outlined in its SIP&G, which is reviewed annually by TPPTI. The Fund manages net assets by engaging knowledgeable investment managers who are charged with the responsibility of investing existing funds and new funds (current year's employee and employer contributions) in accordance with the SIP&G. Increases in net assets are a direct result of investment income generated by investments held by the Fund and contributions into the Fund by eligible employees and participating employers. The main use of net assets is for benefit payments to eligible Plan members.

Under the 2014 Agreement, minimum funding targets were established, with objectives of having assets of the Plan reach levels of 80-90% of the actuarial liabilities on or before December 31, 2025, at least 85-95% on or before December 31, 2030, and at least 90-100% on or before December 31, 2035. These funding targets are required to be regularly reviewed, including a comprehensive review in 2020 and further reviews every 5 years thereafter.

# Glossary

Actuarial assumed rate of return: The long term rate of return assumed by the Plan's external actuary in determining the value of the Plan's liabilities. Also, referred to as the discount rate.

Asset(s): Financial and real items owned by the Plan which have a monetary value, including cash, stocks, bonds, real estate, etc.

Asset Mix: The allocation of funds to be used for investment purposes between different types of assets, including cash, stocks, bonds, real estate, etc.

Asset Liability Study: An asset liability study analyzes a pension fund's risk and reward profile by examining not only the plan's assets but also the Plan's liabilities. The study is designed to evaluate the probable change in liabilities over time in order to develop asset allocation recommendations that best meet these liabilities.

Benchmark: A standard against which the performance of the Plan's return on investment can be measured.

Discount Rate: See actuarial assumed rate of return.

Equity(ies): Common or preferred stock representing ownership in a company.

Funded Ratio: A ratio of the Plan's assets to liabilities, expressed as a percentage. A ratio above 100 per cent indicates that the Plan has more assets than required to fund its future estimated liabilities.

**Gross Domestic Product (GDP):** Is the total market value of all final goods and services produced in a country in a given year. GDP is one of the primary indicators used to gauge the health of a country's economy.

Gross of investment management fees: Refers to the fact that the return on investment is reported before the deduction of management fees or expenses.

Indexing: Refers to the linking of retirement payments made to some retirees with overall price increases in the economy, as measured by the Consumer Price Index.

International Monetary Fund (IMF): An organization of 188 countries working to foster global monetary cooperation, secure financial stability, facilitate international trade, promote high employment and sustainable economic growth, and reduce poverty around the world.

Liabilities: An estimate of the current value of future obligations of the Plan as a result of retirement commitments made to past, current, and future employees.

**MSCI Europe**, Australasia and Far East (EAFE) Index: Is a stock market index that is designed to measure the equity market performance of developed markets outside of the U.S. and Canada.

**MSCI Emerging Markets (EM) Index:** Is a stock market index that captures large and mid-capitalization representation across 23 emerging market countries.

Net of investment management fees: Refers to the fact that the return on investment is reported after the deduction of management fees or expenses.

**Overweight/Underweight:** Refers to the difference relative to the benchmark portfolio. Underweight indicates less than the benchmark, while overweight indicates more than the benchmark.

**Return on investment(s):** A performance measure used to evaluate the efficiency of the Plan's investments, expressed as a percentage gain or loss on the initial investment at the beginning of the period.

**Unfunded Liability:** An unfunded liability is present when the Plan's funded ratio is below 100 per cent. The unfunded liability is a measure, in dollars, of the amount by which the Plan's liabilities exceed its assets.

Volatility: A measure of the variation in the price of a security or the returns of the Plan. High volatility indicates increased risk.



1-800-774-5070 (toll free in NS) 902-424-5070

@ pensionsinfo@nspension.ca

www.nstpp.ca www.novascotiapension.ca

@yourNSTPP

- Purdy's Landing, Suite 400, 1949 Upper Water Street, Halifax, NS B3J 3N3
- PO Box 371, Halifax NS B3J 2P8

